

55/424 Jaransanitvong Rd. Bangkunsri Bangkoknoi Bangkok Thailand 10700 Tel: 660-2865-9700 Fax: 660-2418-3823

# "Natural Sweetener : The Next Generation "

15<sup>th</sup> May 2009

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## AGENDA

- How we classify sweeteners
- Zero-Calorie Sweeteners

## The Next Generation of Natural Sweeteners

- 🍠 Stevia Sweetener
- Global Demand



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How we classify sweeteners :

- High-Calorie Sweeteners
- Low-Calorie Sweeteners
- Zero-Calorie Sweeteners





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#### High-Calorie Sweeteners : Sucrose, Fructose, Honey, Corn Syrup etc.

- Encourage Weight Gain
- Promote Tooth Decay
- Raise Blood Sugar Quickly

" Even Natural but still not good "

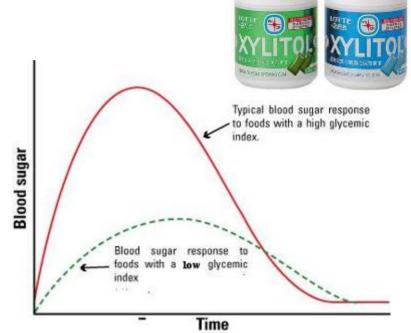




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# Low-Calorie Sweeteners : Sugar Alcohols (Xylitol, Sorbitol, Maltitol, Erythritol etc.)

- Less sweet than sugar
- Laxative effect
- Still raise blood sugar



" Even Natural and Low-Cal but still not enough "



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Zero-Calorie Sweeteners : Saccharin, Aspartame, Acesulfame K, Sucralose, Stevia etc.

- Very High Sweetness
- Diabetic-safe
- Weight Management Tool
- Does not cause Tooth Decay



#### "They all look good but which one is the best"



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### Saccharin : such as Sweet 'N Low

- Over 100 yrs old, first zero-calorie sweetener
- Artificial, 300 times sweeter than sugar
- Metallic aftertaste
- Cause cancer in laboratory animals



## " Still questions ? "



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#### **Aspartame : such as Equal**

- Made from synthetic amino acids
- Approved in 1981
- Artificial, 200 times sweeter than sugar
- Non-Heat Stable
- Not suitable for people with phenylketonuria
  - " Still questions ??"







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### Acesulfame K : Used widely in Diet Soda



- Artificial, 200 times sweeter than sugar
- Slightly bitter aftertaste
- Used in combination with other sweeteners

" Still questions ???"





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#### **Sucralose : such as Splenda**

Made from sugar under laboratory process

- Approved in 1998
- Artificial, 600 times sweeter than sugar

#### " Still questions ????"





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#### **Stevia or Sweet Herb :**

## 100% Natural

- Stevia with rebaudioside-A(R/A) at 95% purity level or above has achieved generally recognized as status (GRAS) in USA recently
- 200-300 times sweeter than sugar
- Japan has been the largest consumer of stevia since 1970s

## "Yes, it's the right one "





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#### **The Next Generation of Natural Sweeteners :**

- 100% Truly Natural
- Very Low or Zero-Calorie
- Safe, No Health Risks





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### **Stevia Sweetener : Background**

- Stevia Rebaudiana Bertoni first discovered in Paraguay in early 19th century.
- In 1970s, Japanese began cultivating stevia and started using as alternative to artificial sweeteners.
- In 1995, the U.S. FDA approved the stevia extract to be sold as a dietary supplement.





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### **Stevia Sweetener : Background**

Today, widely used as a food additive in Japan, Korea, China, Taiwan, Australia, Russia, Ukraine, India, Israel, Kazakhstan, Malaysia, Indonesia, Latin America etc.

"China is the world's largest exporter of stevioside"





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### **Stevia : Therapeutic Benefits Beyond Sweetness**

- Anti-hyperglycemic
- Anti-hypertension
- Prevent Tooth Decay
- Digestive Aids





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#### **Stevia : Benefits to Food Manufacturers**

#### Lower Costs on











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#### **Stevia : Limitations**

FDA's regulations in each countries



Only high purity of R.A. provides better taste

More expensive than artificial sweeteners



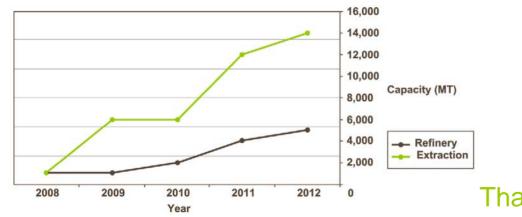
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## **Stevia : Global Demand**

Rapid growth of diabetic population

High demand of natural, low calorie sweetener as good sugar alternative

Growing concern over artificial sweeteners





## **Stevia : Big Players**

- Pepsico was the first to launch SoBe Life Water and Tropicana 50 with Stevia sweetener in early 2009.
- Coca Cola recently launched Sprite Green and Odwalla Juice with Stevia sweetener.











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## Stevia Sweetener is the next generation of natural sweetener



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#### 1. Who we are and what we do

 Green Foods Asia Co.,Ltd is the leading provider and pioneer of stevia sweetener in Thai market, established in early 2007.



 Through innovative technology and process we are able to come up with our first stevia product of low-calorie and healthy sugar made with unrefined sugar and stevioside, the extract from stevia leaves.
Pls. contact greenfoodsasia@ji-net.com for more information



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#### 2. "Greensweet" Low-Calorie and Healthy Sugar

- Sugar substitute in cooking ,baking and all beverages.
- 100% Natural
- 2 times sweeter than sugar offering 50% less calories.
- Heat stable, great for baking (up to 220c)



• For type 2 diabetic, weight-watcher and health-conscious



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#### 3. The Market

- Market sizes in combination of 600 mio.baht p.a. high intensity sweeteners and 30,000 mio.baht p.a. sugar consumption.
- Increasing focus on Natural, Wellbeing, Diabetes.
- Growing concerns over artificial sweeteners.



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